I.T.S FINANCE CLUB

# Finvest Times



**Inspiring The Future Professionals....** 

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# MONEY LAUNDERING – a severe disease

Money Laundering is a process of concealing the source of money obtained by illicit means.

Money Laundering is a process by which illegal money or black money is transformed in such a way that it looks like legal money. The illegal money generates from some criminal activities such as smuggling, drugs, sale of illegal arms and human trafficking etc.

#### It includes following steps:

Placement - the depositing of funds in financial institutions

**Layering** - Layering involves sending the money through various financial transactions to change its form and make it difficult to follow

**Integration** - At the integration stage, the money re-enters the mainstream economy in legitimate-looking form- it appears to come from a legal transaction.

The main aim of the persons having black money is that they want their illegal money to convert into legal which can freely move in the economy in order to prevent it from being traced and their criminal work move smoothly.

In March 2013, the COBRA INVESTIGTION and its sting operation revealed that three leading private banks in India namely ICICI BANK, HDFC BANK, AXIS BANK were indulged in money laundering activities. This case was disclosed just when RBI has given green signal to open private bank. This is a big question mark on the working of private banks as well as the entire banking sector and its regulatory body.

Such activities can undermine the integrity and stability of financial institutions and systems, discourage foreign investment, and distort international capital flows. They may have negative consequences for a country's financial stability and macroeconomic performance, resulting in welfare losses, draining resources from more productive economic activities, and even have negative effects on destabilizing the economies of other countries.

In an increasingly interconnected world, the negative effects of these activities are global, and their impact on the financial integrity and stability of countries is widely recognized. Money launderers are especially attracted to jurisdictions with weak or ineffective controls where they can move their funds more easily without detection. Moreover, problems in one country can quickly spread to other countries in the region or in other parts of the world.

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Money Laundering Investigations	FY 2012	FY 2011	FY 2010
Investigations Initiated	1663	1726	1597
Prosecution Recommendations	1411	1383	1240
Indictments/Information's	1325	1228	1066
Sentenced	803	678	751
Incarceration Rate*	84.7%	86.1%	83.8%
Average Months to Serve	64	70	69

<sup>\*</sup>Incarceration includes confinement to federal prison, halfway house, home detention, or some combination thereof.

This is a statistical data from: Criminal Investigation Management Information System. It shows during 2010-12 incarceration rate has been increased from 83.80% to 84.70% and sentenced cases is increased from 751 to 803, which is clear that laundering cases is increasing at fast speed .

In 1989 Financial Action Task Force on Money Laundering (FATF), a 36-member intergovernmental body established in G-7 Summit in Paris to overcome from money laundering. It works in close cooperation with other key international organizations, including the IMF, the World Bank, the United Nations, and FATF-style regional bodies (FSRBs). KYC norms were started by the banks after the guidelines of the RBI so the banks can have the full detail of the customers so that the money laundering can be minimized.

In April 2009, the IMF launched a donor-supported trust fund—the first in a series of Topical Trust Funds (TTF)—to finance technical assistance in Anti money laundering activity. In light of the success of the program, and in light of continuing high demand for technical assistance in this area, a new five-year phase of the TTF is currently under discussion for the period 2014-2019.





# **Finvest Star**

## **Federal Bank Ltd**

Fundamental Buy,

CMP: 456.45

Target (Price and %): 525.00 (13.88 %)
Stop Loss (Price and %): 414.90 (10.00 %)

Strategy Initiation Date: 26 Apr 2013

Target Date : 26 Jul 2013
Time Horizon : Short Term

Current Gain/Loss (%): -4.55 (-0.99 %)



## **BUSINESS OVERVIEW**

Federal Bank (FEDBAN) is a Kerala-based private sector bank. It has an asset base of ~INR 645bn as on Q3FY13 and a market cap of INR 75bn, branch network of over 1024 (54% in Kerala). SME and retail lending are the bank's focus areas and constitute 30% and 29.6%, respectively, of its loan book. The bank's merger with Ganesh Bank has added 32 branches to its existing network, increasing its foothold in western India. The bank also has a joint venture agreement with IDBI Ltd & Fortis Insurance International N V for a Life Insurance Company under the name of IDBI Fortis Life Insurance Company Ltd. During the year 2007-08, FBL has opened its representative office in Abu Dhabi, Capital of U.A.E. for the gateway

of the bank to the whole of West Asia.

#### **INVESTMENT THEME**

After a subdued FY13 where banks were beaten down for multiple reasons like high interest rates and inflation, going forward earnings trajectory is expected to pick up over the next two years for following reasons.

- (1)Utilisation of excess capacity and pent up demand will boost corporate capex, reviving credit demand in FY14;
- (2) multiple levers for margins improvement: continued re-pricing of high cost liabilities, improving CD ratio and, stable bond spreads;
- (3)improvement in asset quality. We expect banks core earnings (extreasury) to increase by 15 20% over FY13-14.

Federal Bank is one of the best regional-based private banks in the country. We like the bank for its strong regional presence, good technology network, possible M&A play, robust loan growth and best in class margins. SME and retail loans, which constitute a bulk of the bank's loan book, are likely to continue to lead its growth in future. The loan book is expected to grow at 18-20% (CAGR) over the next two years through network expansion and increased penetration. FEDBAN generates best in class net interest margins of ~3.5% on the back of its structurally strong deposit franchise. .Around 29.2% of its deposits comprise low-cost current account and savings account (CASA) deposits, (where the bank pays ~4 to 6%), which collectively enable the bank to contain its deposit costs. Going forward, after

NRE deposits hike. FEDBAN is adequately capitalised with tier-1 capital at 14%, it has one of the highest capital adequacy ratios of 14.9%, as of Q3FY13 in the sector that can be deployed to ramp up business as the economic scenario improves. Federal Bank enjoys an attractive franchise, characterized by high

return ratios and employee/branch productivity against regional peers. It is currently undergoing a restructuring, putting people and processes in place to further enhance productivity and growth while

maintaining high credit standards. After touching a peak of 1.5x, the stock has significantly corrected and is currently trading at 1.1x FY14E ABV. We believe, as benefits of restructuring flow in, it has the

potential to deliver stronger returns and trade closer to 1.6-1.8x book.



## **INVESTMENT RISKS**

Asset quality: In this current scenario, there is a greater risk of NPA accretion for FEDBAN than its peers. System wide economic slowdown will lead to a sharp deterioration in asset quality and lower than anticipated recoveries. The bank's high dependence on the NRI segment (20% of its deposits come from the segment) exposes it to regulatory risks.

#### **OUTLOOK AND VALUATIONS**

FEDBAN is moving in the right direction addressing two key concerns – profitable growth and asset quality. On our FY13E and FY14E EPS estimate of Rs. 50.6 and Rs. 58.3, the stock is currently trading at a P/E of 9.0x and P/ABV of 1.3x on FY13E basis and at a P/E of 7.8x and P/ABV of 1.1x on FY14E basis. Given these attractive valuations and its growth prospects, we believe the stock offers upside potential in the near term.



#### **RATIOS - COMPARATIVE VALUATIONS**

Company	Federal Bank	Axis Bank	IndusInd Bank	ING Vysya Bank	Kotak Mahindra Bank	Yes Bank
1 Wk Price performance (%)	(2.6)	11.1	8.2	8.9	3.8	11.9
3 M Price performance (%)	(14.8)	(2.0)	(1.8)	(4.3)	5.0	(8.5)
PE (x)	10.3	15.7	22.5	19.4	24.1	13.2
Price to Book Value (x)	1.3	2.3	3.4	2.2	3.8	3.0

### **FINANCIAL SNAPSHOT**

Year to March (Rs. mn)         FY12         FY13E           Net revenue         24,857         29,209           Operating expense         9,793         11,459           Preprovision profit         15,065         17,750           Provisions         3,370         4,169           Profit before tax         11,695         13,581           Provision for tax         3,927         4,550           Profit after tax         7,768         8,656           Diluted EPS (Rs.)         45.4         50.6           Diluted P/E (x)         10.0         9.0           Adjusted Book Value (Rs.)         325.0         364.0           P/ABV (x)         1.4         1.3	AND			
Operating expense       9,793       11,459         Preprovision profit       15,065       17,750         Provisions       3,370       4,169         Profit before tax       11,695       13,581         Provision for tax       3,927       4,550         Profit after tax       7,768       8,656         Diluted EPS (Rs.)       45.4       50.6         Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Year to March (Rs. mn)	FY12	FY13E	FY14E
Preprovision profit       15,065       17,750         Provisions       3,370       4,169         Profit before tax       11,695       13,581         Provision for tax       3,927       4,550         Profit after tax       7,768       8,656         Diluted EPS (Rs.)       45.4       50.6         Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Net revenue	24,857	29,209	33,699
Provisions       3,370       4,169         Profit before tax       11,695       13,581         Provision for tax       3,927       4,550         Profit after tax       7,768       8,656         Diluted EPS (Rs.)       45.4       50.6         Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Operating expense	9,793	11,459	12,550
Profit before tax       11,695       13,581         Provision for tax       3,927       4,550         Profit after tax       7,768       8,656         Diluted EPS (Rs.)       45.4       50.6         Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Preprovision profit	15,065	17,750	21,149
Provision for tax       3,927       4,550         Profit after tax       7,768       8,656         Diluted EPS (Rs.)       45.4       50.6         Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Provisions	3,370	4,169	4,385
Profit after tax       7,768       8,656         Diluted EPS (Rs.)       45.4       50.6         Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Profit before tax	11,695	13,581	16,764
Diluted EPS (Rs.)       45.4       50.6         Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Provision for tax	3,927	4,550	5,616
Diluted P/E (x)       10.0       9.0         Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Profit after tax	7,768	8,656	9,981
Adjusted Book Value (Rs.)       325.0       364.0         P/ABV (x)       1.4       1.3	Diluted EPS (Rs.)	45.4	50.6	58.3
P/ABV (x) 1.4 1.3	Diluted P/E (x)	10.0	9.0	7.8
	Adjusted Book Value (Rs.)	325.0	364.0	412.0
7-1-7-7-7-7-7-7-7-7-7-7-7-7-7-7-7-7-7-7	P/ABV (x)	1.4	1.3	1.1
ROAE (%) 14.4 14.8	ROAE (%)	14.4	14.8	15.5

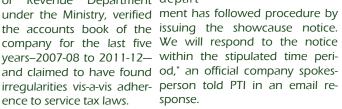
# ICICI prudential gets over Rs. 130 crore tax notice

insurer ICICI Prudential to they said. cough up over Rs 130 crore for alleged evasion through non-payment of service tax. The Directorate General of Central Excise Intelligence (DGCEI) has issued a showcause-cum-demand-notice recently to the firm alleging irregularities including fudging records of commission paid to field agents or channel partners in lieu of policies being sold by them among others, official sources said. Officials of the DGCEI, an investigative arm of Revenue Department departence to service tax laws.

and collection of service tax paid. from their corporate agents In some instances, up to 80 per without any authority in

"The DGCEI has raised a demand for payment of about Rs 136 dential spokesperson said the

company will e spond to the notice issued



i ICICI Bank

The officials found non- The officials alleged that the comservice tax on the commis- money to their channel partners ance companies. sion paid to their channel under different heads in lieu of

The Finance Minis- law and not depositing the same cent of the premium paid by the unsuspecting custry has asked private sector to the government nexchequer, tomers was given to the channel partners as commission for the sale of life insurance products in gross violation of Insurance Regulatory and Development

> crore on account of alleged ser- Authority (IRDA) norms. The DGCEI, which began vice tax evasion to ICICI pruden- probe last year to unearth alleged service tax evatial," a source said. An ICICI Prusion by various life insurance firms, is likely to issue

> > show-cause-cum-demand notices to other firms also, the sources said. Investigations have found alleged service tax evasion of at least Rs 300 crore by private sector life insurance companies.

The insurance companies under probe are found to be allegedly maintaining wrong data of commission paid and not paying service tax being deducted from

their corporate agents, they said.

All life insurance companies are required to pay years–2007-08 to 2011-12— within the stipulated time peri-service tax at the rate of 12.36 per cent on the total and claimed to have found od," an official company spokes- commission paid to the corporate agents and the irregularities vis-a-vis adher- person told PTI in an email re- individual agents under the reverse charge mechanism, where as brokers and referrals are individually liable to pay service tax at the rate of 12.36 per cent payment of appropriate pany was paying huge sums of on the commission amount received from the insur-

partners for the generation commission, thereby not paying At present, there are 24 general insurance compaof life insurance business service tax on the correct amount nies including the Export Credit Guarantee Corporation (ECGC) and Agriculture Insurance Corporation of India and 23 life insurance companies operating in the country.

# Hindustan Unilever deal largest Indian inbound M&A on record

bound merger and acquisition (M&A) deal so far this year and is the fifth largest India Inbound M&A transaction on record till date.

According to global deal tracking firm Dealogic, Unilever is the the fifth largest India Inbound M&A transaction on record, the largest being, Vodafone's 67 per cent stake acquisition in the Hutchison-Essar Ltd (HEL) from Hong Kongbased Hutchison Group in 2007.

second largest Asia (ex-Japan) of the major inbound deals wherein a

Unilever PIc's USD 5.4 targeted transaction in 2013, behind foreign company or its subsidiary had



ver Plc will spend USD 5.4 billion (over 29,380 crore)

hike stake in its Indian arm Hindustan Unilever to 75 per cent through an open offer. Unilever will pay Rs 600 a share in an open offer to raise its stake in Hindustan Unilever to 75 per cent Moreover, the Unilever deal is the from the current 52.48 per cent. Some

billion bid for a 23 per cent stake CP All plc's USD 6.6-billionn takeover acquired an Indian entity in the past, in Hindustan Unilever is the larg-bid for Siam Makro pcl, announced on includes BP's USD 9 billion acquisition of est Asia Pacific cross border in- April 23. On April 30, Anglo-Dutch Reliance Industries' oil & gas assets and consumer the acquisition of Cairn India by NRI bilgoods gi- lionaire Anil Agarwal led-Vedanta Reant Unile- sources for over USD 8 billion.

> The United Kingdom has been one of the top acquirers of Indian assets over the years as another most prominent inbound deal also involved a UK entity Vodafone Group. Other key inbound transactions include Japanese drug major Daiichi Sankyo Company's acquisition of majority stake in Ranbaxy Laboratories Ltd for up to USD 4.6 billion and USbased Abbott's acquisition of Piramal Healthcare's domestic formulation business for USD 3.72 billion.

# Hyundai Motor India total sales up 4% in April

today reported 4.30 per cent rise in total added. sales at 56,954 units in April, 2013.

the corresponding month of previous units during the month under review year, HMIL said in a statement.

In the domestic market, the company recorded a decline of 7.60 per cent in "The exports have shown good

Exports of the company, however, The company had sold 54,606 units in went up by 25.67 per cent to 24,551 last year, the statement said.

Country's second-largest car sales at 32,403 units compared to growth on account of strong demand from nonmaker Hyundai Motor India Ltd (HMIL) 35,070 units in the year-ago period, it European markets, while the domestic market continues to witness pressure...there are signs of recovery with the increase in demand for petrol cars," HMIL Senior Vice President (Sales and Marketing) Rakesh Srivastava said.

> from 19,536 units in the same period In the current difficult times, HMIL is continuously gaining market share, he claimed.

# Petrol price cut by Rs 3, steepest rate cut in 5 years

five years.

63.09 a litre with effect from midnight international oil prices. tonight as against Rs 66.09 per litre cur-

Rates will vary from city to city depending rol price by Rs 1.20 a litre in Delhi. on local sales tax or VAT.

3.15 to Rs 69.73 per litre, while the fuel in fortnight. Kolkata will cost Rs 70.35 from tomorrow

litre, the steepest reduction in rates in over in rates in Chennai would be Rs 3.18 per were slashed by Rs 5 to Rs 45.62 per litre. litre to Rs 65.90.

The fourth reduction in rates since March Today's price cut comes after three consecmeans that petrol in Delhi will cost Rs utive rate reductions on the back of falling

> State-owned oil firms, which revise rates every fortnight, had from April 16 cut pet- Rupee-US dollar exchange rate too im-

On March 16, the rates were cut by Rs In Mumbai, petrol price has been cut by Rs 2.40 per litre and by Re 1 in the following

The price cut announced today is the IOC statement said.

Petrol price was today slashed by Rs 3 per as against Rs 73.48 per litre. The reduction steepest since December 2008 when rates

Announcing the reduction, Indian Oil Corp (IOC), the nation's largest fuel retailer, said that since the last price change, international prices have declined from USD 116.61 per barrel to USD 107 a barrel.

proved from Rs 54.51 to a US dollar to Rs 54.26. "Thus, it has been decided to pass on the benefit to customers and accordingly the aforesaid reduction in the retail selling price of petrol is being affected," an

# Direct cash through Aadhaar to save 0.5pc of GDP for India. IMF

Monetary Fund (IMF) said today.

"... the total savings could be substantial: if the combination of direct cash transfer and Aadhaar eliminates the estimated 15 per cent leakage cited above for the programmes being integrated, savings could total 0.5 per cent of GDP in addition to the gains from the better targeting of spending on the poor," the IMF said in a report.

ents, can bring down costs and diversion direct cash transfers. by phasing out middlemen and complex bureaucracies, it added.

The 'Regional Economic Outlook: Asia and Pacific' report further said the integration of these two programmes - Aadhaar and direct cash transfers - promises further savings.

with Aadhaar will take time but the timeframe for bringing India's population scheme will help Indian government save of 1.2 billion into the Aadhaar programme 0.5 per cent of the GDP, International could extend beyond 2014, and integrating this database with information on individuals eligible for subsidised fuel will take time," it added.

> As per the Unique Identification Authority of India, (UIDAI) which issues the Aadhaar numbers, about 320 million such cards have been issued so far. UIDAI has plans to issue 600 million Aadhaar cards by

Direct cash transfers, which entail direct India has initiated a wide-ranging project payments from the government to recipi- to shift many subsidy programmes toward

> The Indian government has started transfering cash directly into the bank accounts of beneficiaries of selected schemes using the Aadhaar payment gateway in a phased manner.

> The first phase started in January covering

Integration of direct cash transfer "...but will involve many challenges: the 43 districts and 78 more would be brought covered from July 1.

> Currently, India maintains large subsidy programmes for food, fertiliser and fuels. Subsidised food and kerosene are available from government-owned stores at below-market prices for eligible residents.

> While all fertiliser sales are at subsidised prices, LPG cylinders are distributed directly, with a limit on each household's subsidised purchase.

> Referring to kerosene, IMF said given that the fuel is consumed by the poorest in the Indian population, "replacing the current system on a broad basis will have to be done with care".

> Pilot programmes delivering subsidised kerosene using Aadhaar-based identification have been set up in Rajasthan.

> A pilot scheme replacing subsidised LPG with direct cash transfers was also launched in Mysore, Karnataka.

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# Terminology

# Loan to value ratio (LVR)

your loan amount shown as a percentage of the market value of the property or asset that will be purchased. The ratio helps a lender work out if the loan amount can be recouped in the event a loan goes into default.



# Baby Bond

Fixed income securities issued in small denominations, generally with a maximum face value of \$5,000. The small denominations enhance the attraction of baby bonds to the average retail investor.

# V-Shaped Recovery

A type of economic recession and recovery that resembles a "V" shape in charting. Specifically, a V-shaped recovery represents the shape of the chart of certain economic measures, such as employment, GDP and industrial output. A V-shaped recovery involves a sharp decline in these metrics followed by a sharp rise back to its previous peak



#### S&P 600

An index of small-cap stocks managed by Standard and Poor's. The S&P 600 Small Cap Index covers a broad range of small cap stocks in the United States. The index is weighted according to market capitalization and covers about 3–4% of the total market for equities in the United States.

# Ba1/BB+

This is generally one of the lowest investment grade ratings that a ratings agency assigns to a security or insurance carrier. This rating signifies a low to moderate level of risk for investors or policyholders.

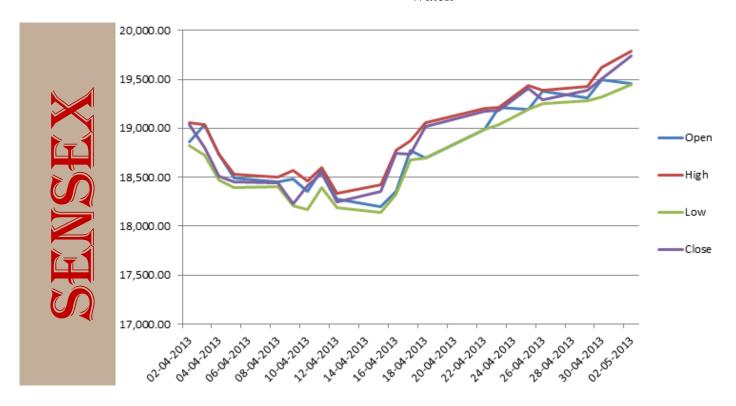
# Superannuation

money set aside for retirement, that must be paid into a complying superannuation fund.



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# Market watch

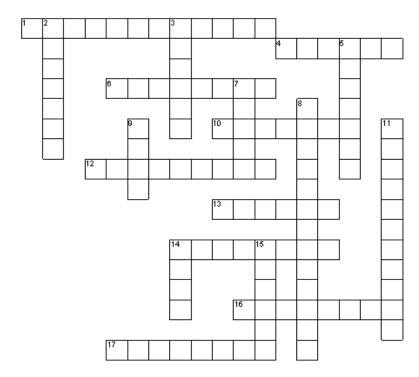




BANK RATE	8.50%
REPO RATE	7.50%
KLFO KAIL	7.50/0
REVERSE REPO RATE	6.50%
CRR	4.00%
	4.0070
SLR	23.00%

# **Brain Storming**

## **CROSSWORD**



#### Across

- 1. rate and efficiency of work
- 4. ask the bank to advance money
- 6. money paid for a loan
- 10. wealth of person or business
- 12. promise to repair or replace
- 13. amalgamation of two companies
- 14. legal agreement
- 16. total sales of a company
- 17. share of profits paid to share-holders

#### Down

- 2. proof of payment
- 3. put money into a company or business
- 5. money paid to owner of copyright or patent
- 7. part of the capital of a company
- 8. where shares are bought and sold
- 9. money lent
- 11. amount of money spent
- 14. neither cheque nor credit card
- 15. money returned

# Identify the person



ANSWER TO LAST PERSONALITY

# Zvi Bodie





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## Dhirubhai Ambani



Dhirajlal Hirachand (Dhirubhai Ambani ) was born on 28 De- mercial Corporation was set up at the he achieved what the Elite "brown sahibs" of cember 1932, at Chorwad, Junagadh (now Narsinathan Street in Masjid Bunder. It was a the state of Gujarat, India) to Hirachand 350 Sq. Ft. room with a telephone, one table Gordhanbhai Ambani and Jamnaben in a Modh family of very moderate means. He tants to help them with their business. In was the second son of a school teacher.

Dhirubhai Ambani is said to have started his entrepreneurial career by selling "pakora" to pilgrims in Mount Girnar over the weekends. When he was 16 years old, he moved to Aden, Yemen. He worked with A. Besse & Co. for a salary of Rs.300. Two years later, A.

Besse & Co. became the distributors for Shell Dhirubhai was a known risk taker and he products, and Dhirubhai was promoted to considered that building inventories, anticimanage the company's filling station at the pating a price rise, and making profits port of Aden.

two daughters, Nina Kothari and Deepti Salgaocar.

In 1962, Dhirubhai returned to India and started the Reliance Commercial Corporation with a capital of Rs.15,000.00. The primary business of Reliance Commercial Corpora-Ambani spices. The first office of the Reliance Comand three chairs. Initially, they had two assis-1965, Champaklal Damani and Dhirubhai Ambani ended their partnership and Dhirubhai started on his own. It is believed that Reliance stock. both had different temperaments and a different take on how to conduct business. While Mr. Damani was a cautious trader and did not believe in building yarn inventories,

through that was good for growth.

He was married to Kokilaben and had two During this period, Dhirubhai and his family sons, Mukesh Ambani and Anil Ambani and used to stay in one bedroom apartment at the Jaihind Estate in Bhuleshwar, Mumbai. In 1968, he moved to an upmarket apartment at Altamount Road in South Mumbai. Ambani's net worth was estimated at about Rs.1 million by late 1960s.

Ambani's his great achievement was that he tion was to import polyester yarn and export showed Indians what was possible. With no Oxford or Yale degree and no family capital, New Delhi could not: he built an ultramodern, profitable, global enterprise in India itself. What's more, he enlisted four million Indians, a generation weaned on nannystate socialism, in an adventure in can-do capitalism, convincing them to load up on

> Still, Ambani seems destined to be remembered as a folk hero—an example of what a man from one of India's poor villages can accomplish with non-shrink ambition.

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#### FINVEST— Finance Club

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#### Disclaimer:

This newsletter is just a compilation of news from various sources (newspapers, websites, journals and magazines) and hence, no personal analysis is being done by the members. Thus, readers are expected to cross-check the facts before relying upon them. Though much care has been taken to present the facts without error, still if errors creep in, necessary feed backs will be always welcomed. Editors would not be responsible for any undertakings.

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